

ORIGINAL PAGE 10T-3

INTERNATIONAL PERSONAL PROPERTY RATE SOLICITATION I-13

IW01 CARRIER RANKING, CONUS TO GREECE FOR HOUSEHOLD GOODS (CODE 4) SHIPMENTS.

| <u>CARRIER RANKING</u> | <u>CARRIER SCAC</u> | <u>TENDER NUMBER</u> |
|-------------------------------|----------------------------|-----------------------------|
| 1 | GRIN | CONGREIW014 |
| 2 | AAVP | IW01-015 |
| 3 | ALFY | ALFY0126 |
| 4 | CRWV | 01-1289 |
| 5 | PIFI | GO4100101 |
| 6 | GUII | GU01119 |

OVERSEAS AGENT FOR GRIDIRON FORWARDING CO., INC

**VENUS INTERNATIONAL
203 SYGROU AVENUE
171 21 ATHENS GREECE
PH: 30 1 93 19 200
FAX: 30 1 93 19 207**

EFFECTIVE 1 OCTOBER 2001

| IW01 TO GREECE | | SPECIAL SOLICITATION (CODE 4) | | | (Report #2 of 4) | 8/18/01 | Page 1 | (solprnt2) |
|----------------|----------|-------------------------------|----------|-------------|------------------|-----------|----------|------------|
| DESTINATION | AAVP | ALFY | CRWV | GRIN | GUII | PIFI | | |
| TO GREECE | IW01-015 | ALFY0126 | 01-1289 | CONGREIW014 | GU01119 | GO4100101 | | |
| ===== | | | | | | | | |
| ORIGIN: | | | | | | | | |
| US11 | ME | \$148.02 | \$127.11 | \$168.38 | \$106.23 | \$189.49 | \$152.25 | |
| US12 | NH | \$143.62 | \$118.00 | \$169.98 | \$63.12 | \$186.69 | \$153.00 | |
| US13 | VT | \$139.23 | \$122.80 | \$181.30 | \$61.01 | \$185.68 | \$151.05 | |
| US14 | MA | \$133.00 | \$113.65 | \$158.79 | \$104.14 | \$183.69 | \$154.05 | |
| US15 | RI | \$129.68 | \$133.11 | \$161.96 | \$104.99 | \$188.98 | \$155.92 | |
| US16 | CT | \$134.81 | \$115.85 | \$160.66 | \$102.15 | \$190.19 | \$156.30 | |
| US17 | NY | \$142.93 | \$120.69 | \$165.34 | \$106.81 | \$187.79 | \$159.70 | |
| US19 | NJ | \$127.60 | \$117.15 | \$157.93 | \$98.14 | \$184.32 | \$159.70 | |
| US20 | PA | \$129.97 | \$131.13 | \$165.43 | \$105.47 | \$190.88 | \$156.70 | |
| US22 | DE | \$127.99 | \$136.30 | \$156.58 | \$96.00 | \$181.69 | \$149.23 | |
| US23 | MD | \$131.95 | \$147.62 | \$157.64 | \$203.33 | \$188.69 | \$165.70 | |
| US24 | DC | \$127.07 | \$148.06 | \$166.64 | \$113.37 | \$187.19 | \$165.70 | |
| US25 | VA | \$131.75 | \$163.70 | \$156.88 | \$219.38 | \$187.39 | \$165.70 | |
| US27 | WV | \$139.42 | \$101.39 | \$184.42 | \$70.21 | \$198.50 | \$153.48 | |
| US28 | KY | \$135.67 | \$120.75 | \$162.50 | \$99.75 | \$184.85 | \$156.23 | |
| US30 | MI | \$134.94 | \$103.75 | \$167.20 | \$112.80 | \$194.18 | \$161.65 | |
| US32 | WI | \$142.56 | \$126.47 | \$185.70 | \$71.31 | \$193.67 | \$162.38 | |
| US34 | OH | \$132.51 | \$136.85 | \$161.33 | \$100.67 | \$193.54 | \$169.23 | |
| US36 | IN | \$137.22 | \$117.90 | \$162.73 | \$105.45 | \$189.17 | \$168.29 | |
| US38 | IL | \$139.53 | \$135.97 | \$163.21 | \$104.60 | \$193.59 | \$173.95 | |
| US40 | NC | \$134.14 | \$141.85 | \$154.55 | \$106.99 | \$181.18 | \$172.03 | |
| US42 | TN | \$146.15 | \$130.50 | \$165.55 | \$126.97 | \$187.96 | \$166.70 | |
| US44 | SC | \$126.59 | \$140.42 | \$152.68 | \$98.85 | \$184.69 | \$172.92 | |
| US45 | GA | \$132.92 | \$148.06 | \$166.00 | \$213.41 | \$188.20 | \$166.43 | |
| US47 | AL | \$131.76 | \$120.50 | \$160.05 | \$130.05 | \$187.40 | \$164.27 | |
| US48 | MS | \$137.08 | \$124.84 | \$163.55 | \$125.16 | \$191.39 | \$166.25 | |
| US49 | FL-N | \$126.00 | \$142.05 | \$153.36 | \$213.04 | \$193.44 | \$177.70 | |
| US496 | FL-S | \$130.94 | \$196.25 | \$161.55 | \$162.33 | \$195.16 | \$179.70 | |
| US50 | MN | \$147.51 | \$118.36 | \$185.38 | \$127.85 | \$192.54 | \$173.05 | |
| US51 | ND | \$146.16 | \$111.43 | \$178.51 | \$119.56 | \$197.68 | \$173.15 | |
| US52 | SD | \$148.13 | \$137.15 | \$182.30 | \$115.19 | \$198.53 | \$173.28 | |
| US53 | IA | \$170.53 | \$114.84 | \$185.05 | \$73.32 | \$193.16 | \$170.09 | |
| US55 | NE | \$135.58 | \$147.70 | \$166.29 | \$109.92 | \$194.56 | \$170.15 | |
| US56 | MO | \$137.31 | \$125.20 | \$162.18 | \$108.53 | \$191.34 | \$166.05 | |
| US58 | KS | \$138.86 | \$125.00 | \$170.75 | \$108.45 | \$192.14 | \$173.47 | |
| US60 | AR | \$134.36 | \$116.65 | \$164.14 | \$104.84 | \$193.03 | \$165.84 | |
| US62 | OK | \$134.65 | \$134.44 | \$155.68 | \$116.06 | \$194.87 | \$174.06 | |
| US64 | LA | \$132.80 | \$144.59 | \$158.35 | \$109.53 | \$193.85 | \$168.70 | |
| US66 | TX-N | \$133.08 | \$156.11 | \$157.59 | \$119.26 | \$198.33 | \$168.70 | |
| US68 | TX-S | \$131.35 | \$156.14 | \$156.68 | \$135.70 | \$201.24 | \$168.70 | |
| US70 | MT | \$147.08 | \$130.04 | \$183.44 | \$120.44 | \$199.70 | \$170.63 | |
| US72 | WY | \$151.89 | \$118.74 | \$175.58 | \$71.03 | \$198.19 | \$170.56 | |
| US74 | CO | \$138.93 | \$138.50 | \$163.88 | \$118.68 | \$198.71 | \$169.70 | |
| US76 | UT | \$149.22 | \$127.11 | \$169.08 | \$116.76 | \$204.14 | \$172.70 | |
| US77 | NM | \$144.21 | \$178.21 | \$165.35 | \$114.00 | \$198.36 | \$171.55 | |
| US79 | AZ | \$142.77 | \$176.45 | \$164.29 | \$122.29 | \$204.50 | \$170.33 | |
| US83 | ID | \$153.08 | \$120.81 | \$185.02 | \$110.11 | \$206.57 | \$171.28 | |
| US84 | WA | \$139.00 | \$142.04 | \$179.48 | \$224.71 | \$208.52 | \$185.70 | |
| US85 | OR | \$155.17 | \$127.54 | \$196.18 | \$130.45 | \$209.16 | \$173.70 | |
| US86 | NV | \$148.99 | \$161.89 | \$167.33 | \$122.27 | \$210.72 | \$170.70 | |
| US87 | CA-N | \$135.80 | \$222.83 | \$177.59 | \$216.34 | \$208.09 | \$185.70 | |
| US88 | CA-S | \$139.74 | \$153.42 | \$174.73 | \$211.11 | \$210.09 | \$185.70 | |